TIES Communications, Inc.

Statement of Capabilities

Julie A. Wussler, CEO · Brian Schulze, CTO

SBA Certified WOSB
CMMC Level 1 · SPRS Current
Strategic Subcontractor Partner

WHO WE ARE

TIES Communications, Inc. is built on two things: **Visionary Leadership and Carrier-Grade Engineering**. We deliver secure IT infrastructure consulting, network design, and modernization services for DoD and mission-critical environments

Problems solved, not guessed

CORE COMPETENCIES

- **SECURE NETWORK ARCHITECTURE:** LAN/WAN, Zero-Trust, high-availability design
- **NETWORK AS A SERVICE (NaaS):** Lifecycle services reducing Total Cost of Ownership.
- **RF & WIRELESS:** VHF to satellite, microwave, and enterprise wireless for remote nodes.
- **PERFORMANCE ENGINEERING:** MTU, latency, and throughput optimization through modeling
- **STRUCTURED CABLING & PHYSICAL PLANT:** Cat5e/6, fiber, and outside plant deployment
- **HARDWARE SOLUTIONS:** HPE (Aruba + Juniper), Compute, Schneider Electric/APC.

HOW PRIME CONTRACTORS USE TIES

- Overflow engineering capacity for complex network design and deployment tasks.
- Trusted subcontractor for DoD-compliant infrastructure requiring CMMC and FCI compliance.
- Specialist resource for persistent performance, MTU-level, and multi-vendor interoperability issues.

WHY TIES

- **COMPLIANCE-READY PARTNER:** CMMC Level 1 current (Dec 2025 – Dec 2026)
- **LEADERSHIP UNDER PRESSURE:** Proven execution in complex, multi-team environments
- **ENGINEERING EXECUTION:** 42 years of carrier-grade expertise delivering optimal performance, resilience, and seamless connectivity
- **LEAN & RESPONSIVE:** Direct access to both company leaders — no layers, no delays

PAST PERFORMANCE + KEY PERSONNEL EXPERIENCE

U.S. ARMY RESERVE COMMAND (USARC)

Subcontractor American Systems, Ciber | 2001-2012

- Cabling, fiber, and enterprise voice; led Nortel – Cisco UCM migrations (12+ sites)

CEO MSN, RN 20+ years' experience

- Drives strategy, operations, compliance, and project oversight

CTO 42+ years' experience

- MS Mathematics | 38 years engineering
- Leads technical delivery, infrastructure execution, and quality

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